

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549**

---

**FORM 8-K**

---

**CURRENT REPORT**

**PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

**Date of report (Date of earliest event reported): August 8, 2017**

---

**ProPetro Holding Corp.**

**(Exact name of registrant as specified in its charter)**

---

**Delaware**  
**(State or Other Jurisdiction  
of Incorporation)**

**001-38035**  
**(Commission  
File Number)**

**26-3685382**  
**(IRS Employer  
Identification No.)**

**1706 S. Midkiff, Bldg. B**  
**Midland, TX**  
**(Address of principal executive offices)**

**79701**  
**(Zip Code)**

**(432) 688-0012**  
**(Registrant's telephone number, including area code)**

**(Not applicable)**  
**(Former name or former address, if changed since last report)**

---

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2 below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (17 CFR 230.405) of Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFR 240.12b-2).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

---

**Item 2.02 Results of Operations and Financial Condition.**

On August 8, 2017, ProPetro Holding Corp. (the "Company") issued a press release announcing operating results and developments for the quarter ended June 30, 2017. A copy of the press release is furnished as Exhibit 99.1 hereto.

**Item 7.01 Regulation FD Disclosure**

On August 9, 2017, the Company posted an investor presentation to its website at <http://ir.propetroservices.com/presentations>. A copy of the investor presentation is furnished as Exhibit 99.2 hereto.

The information furnished with this report, including Exhibit 99.1 and Exhibit 99.2, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference into any other filing under the Securities Act of 1933, as amended, or the Exchange Act, except as expressly set forth by specific reference in such a filing.

**Item 9.01 Financial Statements and Exhibits.****(d) Exhibits.**

<b>Exhibit Number</b>	<b>Description of Exhibit</b>
99.1	Press Release dated August 8, 2017.
99.2	Investor Presentation dated August 9, 2017.

---

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: August 9, 2017

PROPETRO HOLDING CORP.

/s/ Mark Howell

---

**Mark Howell**  
**General Counsel**

---

## INDEX TO EXHIBITS

<b>Exhibit Number</b>	<b>Description of Exhibit</b>
99.1	Press Release dated August 8, 2017.
99.2	Investor Presentation dated August 9, 2017.

## ProPetro Reports Second Quarter 2017 Results

MIDLAND, TX, August 8, 2017 (Businesswire) – ProPetro Holding Corp. (“ProPetro” or “the Company”) (NYSE: PUMP) today announced financial and operational results for the second quarter of 2017.

### Second Quarter 2017 Highlights

- Total revenue for the quarter increased 24% to \$213.5 million, compared to \$171.9 million for the first quarter of 2017.
- Net income for the quarter was \$4.9 million, or \$0.06 per diluted share, as compared to a net loss of \$24.4 million, or \$0.43 loss per diluted share, for the first quarter of 2017.
- Adjusted EBITDA for the quarter was \$30.7 million, up approximately 89% from \$16.2 million for the first quarter of 2017.
- Frac fleet remained fully utilized, including deployment of two new build fleets, ending the period with total capacity of 510,000 hydraulic horsepower (“HHP”) – more than a 20% increase as compared to the end of the first quarter of 2017.
- Recently took delivery and immediately commenced operations of an additional frac fleet bringing total deployed capacity to 555,000 HHP, with plans to build and deploy three incremental fleets by year end, bringing total frac fleet capacity to 690,000 HHP.

*Adjusted EBITDA is a Non-GAAP financial measure and is described and reconciled to net income (loss) in the table under “Non-GAAP Financial Measures.”*

Dale Redman, Chief Executive Officer, commented, “Our business in the second quarter of 2017 continued to improve on the back of strong Permian Basin rig count growth and an undersupplied frac market, resulting in increased demand for our services. The successful deployment of new equipment allowed us to further strengthen our relationships with customers who recognize our proven track record of unsurpassed operational execution. This unique industry position supports our view that we will continue to see strong demand for pressure pumping, and we are responding to the long-term needs of our customers through further expansion of our frac fleet capacity.”

According to data published by Baker Hughes Inc., the Permian Basin rig count increased 16% from 319 at March 31, 2017, to 370 as of June 30, 2017. The Permian Basin rig count as of August 4, 2017 was 379. Although a healthy rig count is beneficial, ProPetro’s fleet utilization is more dependent on the completion needs of well positioned Permian producers who are confronted with an undersupply of quality frac capacity.

### Second Quarter 2017 Financial Summary

Revenue for the second quarter of 2017 was \$213.5 million, or 24% higher than \$171.9 million for the first quarter of 2017. The increase was primarily attributable to higher customer activity, fleet size and demand for ProPetro’s services, leading to improved pricing for the Company’s pressure pumping and other services. During the second of quarter 2017, 95.4% of total revenue was associated with pressure pumping services, as compared to 95.3% in the first quarter of 2017.

Costs of services excluding depreciation and amortization for the second quarter of 2017 increased 18% to \$176.8 million from \$149.6 million during the first quarter of 2017 primarily due to higher

activity levels and fleet size, coupled with an associated increase in headcount due to the increased activity levels. As a percentage of pressure pumping segment revenues, pressure pumping costs of services decreased to 83% from 88% for the first quarter due to improved pricing as demand for services increased without a significant corresponding increase in costs.

General and administrative expense decreased 60% to \$7.9 million from \$19.9 million in the first quarter of 2017. The net decrease was primarily attributable to approximately \$13 million of non-recurring expenses in the first quarter in connection with the IPO. General and administrative expenses, exclusive of stock based compensation and other non-recurring expenses, as a percentage of total revenues decreased to 2.8% for the second quarter of 2017 as compared to 3.6% for the first quarter 2017.

Net income for the second quarter of 2017 totaled \$4.9 million, or \$0.06 per diluted share, versus a net loss of \$24.4 million, or \$0.43 loss per diluted share, for the first quarter of 2017.

Adjusted EBITDA increased 89% to \$30.7 million for the second quarter of 2017 from \$16.2 million in the previous quarter.

### **Operational Highlights and Fleet Expansion**

Active HHP deployed during the quarter averaged 462,033, or 10.9 fleets, and active HHP at quarter end was 510,000, or 12 fleets. An additional 45,000 HHP, or one fleet, commenced operations with a dedicated customer on July 14, 2017, bringing active horsepower to date to 555,000, or 13 fleets. To support increasing demand for pressure pumping services, ProPetro plans to continue to expand the fracturing fleet by adding an additional 135,000 HHP, or 3 fleets, bringing total active HHP to 690,000, or 16 crews, by the end of 2017.

The Company is also seeing increased demand for cementing services and has responded by adding two new build cementing units. The first of these commenced operations in June while the second will be deployed by the end of the third quarter 2017. This will bring total cementing capacity to 14 units.

In support of the Company's long-term plans for optimizing total capacity and operational performance of its entire frac fleet, ProPetro is purchasing an additional 86 Tier 2 diesel engines by year end 2017. This will allow the Company the optionality to continue to build new frac capacity where there are attractive opportunities with dedicated customers or provide additional new engines into ProPetro's existing fleet maintenance program, with expected total cost savings of up to \$30 million.

### **Liquidity and Capital Resources**

The Company now expects capital expenditures for 2017 to range between \$270 million and \$290 million. Approximately \$144 million has been incurred as of June 30, 2017. The total anticipated full year spend is inclusive of 6 new build frac fleets, additional Tier 2 diesel engines, a small amount of growth in ancillary services, and maintenance capital expenditures.

As of June 30, 2017, total liquidity was \$175.1 million, including \$25.1 million in cash and cash equivalents as well as an undrawn revolving credit facility with a borrowing capacity of \$150.0 million.

## **Outlook**

Mr. Redman continued, "Our solid outlook for continued high activity levels supports further investment in our asset base. This includes the acceleration of delivery of two additional new build frac fleets into this year's fourth quarter that were originally planned for 2018. Each of these fleets will be deployed under attractive two-year terms to private E&P operators. The combination of our history with these specific customers, their willingness to commit to our services, and our attractive new build cost structure makes this the right decision for ProPetro."

"Our relationships with customers are built on a strong long-term foundation of loyalty and trust," concluded Mr. Redman. "This provides us with optimal visibility as well as confidence that our pressure pumping services will continue to be highly utilized beyond 2017. This demand comes mostly from customers that maintain sizable drilling programs and significant production hedges, with plans to continue an elevated level of completion activity well into 2018. ProPetro's alignment with this type of producer will allow us to prudently invest and grow our business, with a continued focus on maintaining our industry leading performance."

## **Conference Call Information**

The Company will host a conference call at 9:00 AM Eastern Time on Wednesday, August 9, 2017 to discuss financial and operating results for the second quarter of 2017 and recent developments. This call will also be webcast, along with a presentation slide deck on ProPetro's website at [www.propetro.com](http://www.propetro.com). The slide deck will be published on the website the morning of the call.

To access the conference call, U.S. callers may dial toll free 1-877-317-6799 and international callers may dial 1-412-317-6799. Please call ten minutes ahead of the scheduled start time to ensure a proper connection. A replay of the conference call will be available for one week following the call and can be accessed by dialing 1-877-344-7529 for U.S. callers and 1-412-317-0088 for international callers. The access code for the replay is 10110640.

###

## **About ProPetro**

ProPetro Holding Corp. is a Midland, Texas-based oilfield services company providing pressure pumping and other complementary services to leading upstream oil and gas companies engaged in the exploration and production of North American unconventional oil and natural gas resources.

## **Forward-Looking Statements**

*The information above includes forward-looking statements within the meaning of the Securities Act of 1933 and the Securities Exchange Act of 1934. These forward-looking statements are subject to certain risks, uncertainties and assumptions identified above or as disclosed from time to time in the Company's filings with the Securities and Exchange Commission. As a result of these factors, actual results may differ materially from those indicated or implied by such forward-looking statements.*

**Contact: ProPetro Holding Corp**

Sam Sledge, 432-688-0012  
Investor Relations  
[sam.sledge@propetroservices.com](mailto:sam.sledge@propetroservices.com)

**PROPETRO HOLDING CORP. AND SUBSIDIARY  
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**

(In thousands, expect per share data)  
(Unaudited)

	Three Months Ended		
	June 30 2017	March 31 2017	June 30 2016
REVENUE - Service revenue	\$ 213,492	\$ 171,931	\$ 68,165
<b>COSTS AND EXPENSES</b>			
Cost of services (exclusive of depreciation and amortization)	176,777	149,565	64,849
General and administrative (inclusive of stock-based compensation)	7,916	19,859	5,536
Depreciation and amortization	12,706	11,151	10,794
Loss on disposal of assets	9,787	10,442	2,169
Total costs and expenses	207,186	191,017	83,348
OPERATING INCOME (LOSS)	6,306	(19,086)	(15,183)
<b>OTHER INCOME (EXPENSE):</b>			
Interest expense	(650)	(5,175)	(5,977)
Gain on extinguishment of debt	-	-	6,975
Other income (expense)	(627)	26	(14)
Total other income (expense)	(1,277)	(5,149)	984
INCOME (LOSS) BEFORE INCOME TAXES	5,029	(24,235)	(14,199)
INCOME TAX (EXPENSE)/BENEFIT	(108)	(116)	4,905
NET INCOME (LOSS)	\$ 4,921	\$ (24,351)	\$ (9,294)
<b>NET INCOME (LOSS) PER COMMON SHARE:</b>			
Basic	\$ 0.06	\$ (0.43)	\$ (0.24)
Diluted	\$ 0.06	\$ (0.43)	\$ (0.24)
<b>WEIGHTED AVERAGE COMMON SHARES OUTSTANDING:</b>			
Basic	83,040	55,996	39,496
Diluted	86,279	55,996	39,496



**PROPETRO HOLDING CORP. AND SUBSIDIARY  
CONDENSED CONSOLIDATED BALANCE SHEETS**

(In thousands, except share data)

(Unaudited)

	<u>June 30, 2017</u>	<u>December 31, 2016</u>
<b>ASSETS</b>		
Current Assets		
Cash and cash equivalents	\$ 25,108	\$ 133,596
Accounts receivable - net of allowance for doubtful accounts of \$512 and \$552, respectively	147,820	115,179
Inventories	4,819	4,713
Prepaid expenses	6,933	4,608
Other current assets	3,689	6,684
Total current assets	<u>188,369</u>	<u>264,780</u>
PROPERTY AND EQUIPMENT - Net of accumulated depreciation	360,308	263,862
OTHER NONCURRENT ASSETS:		
Goodwill	9,425	9,425
Intangible assets - net of amortization	445	589
Deferred revenue rebate - net of amortization	1,539	2,462
Other noncurrent assets	1,830	304
Total other noncurrent assets	<u>13,239</u>	<u>12,780</u>
<b>TOTAL ASSETS</b>	<u>\$ 561,916</u>	<u>\$ 541,422</u>
LIABILITIES AND SHAREHOLDERS' EQUITY		
CURRENT LIABILITIES:		
Accounts payable	\$ 155,956	\$ 129,093
Accrued liabilities	8,335	13,619
Current portion of long-term debt	6,337	16,920
Accrued interest payable	-	109
Total current liabilities	<u>170,628</u>	<u>159,741</u>
DEFERRED INCOME TAXES	1,259	1,148
LONG-TERM DEBT	10,210	159,407
OTHER LONG-TERM LIABILITIES	122	117
Total liabilities	<u>\$ 182,219</u>	<u>\$ 320,413</u>
COMMITMENTS AND CONTINGENCIES		
SHAREHOLDERS' EQUITY:		
Preferred stock, \$0.001 par value, 30,000,000 shares authorized, 0 and 16,999,990 shares issued, respectively	-	17
Preferred stock, additional paid-in capital	-	162,494
Common stock, \$0.001 par value, 200,000,000 shares authorized, 83,039,854 and 52,627,652 shares issued, respectively	83	53
Additional paid-in capital	605,955	265,355
Accumulated deficit	(226,341)	(206,910)
Total shareholders' equity	<u>379,697</u>	<u>221,009</u>
<b>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</b>	<u>\$ 561,916</u>	<u>\$ 541,422</u>

**PROPETRO HOLDING CORP. AND SUBSIDIARY**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**

(In thousands)  
(Unaudited)

	<b>Six Months Ended June 30,</b>	
	<b>2017</b>	<b>2016</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net loss	\$ (19,431)	\$ (22,231)
Adjustments to reconcile net loss to net cash (used in) provided by operating activities:		
Depreciation and amortization	23,857	21,879
Gain on extinguishment	-	(6,975)
Deferred income tax expense (benefit)	111	(11,700)
Amortization of deferred revenue rebate	923	923
Amortization of deferred debt issuance costs	3,240	1,468
Stock-based compensation	7,978	619
Loss on disposal of assets	20,229	6,936
(Gain) loss on interest rate swap	(199)	96
Changes in operating assets and liabilities:		
Accounts receivable	(32,641)	43,961
Other current assets	3,423	(445)
Inventories	(107)	3,421
Prepaid expenses	(2,321)	2,360
Accounts payable	(2,812)	(39,247)
Accrued liabilities	(2,605)	988
Accrued interest	(108)	10
Net cash (used in) provided by operating activities	<u>(463)</u>	<u>2,063</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Capital expenditures	(112,630)	(15,461)
Proceeds from sale of assets	1,229	410
Net cash used in investing activities	<u>(111,401)</u>	<u>(15,051)</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Proceeds from borrowings	232	-
Repayments of borrowings	(163,128)	(38,074)
Repayments of insurance financing	(2,476)	(2,426)
Debt extinguishment cost	-	(525)
Payment of debt issuance costs	(1,653)	(115)
Equity capitalization	-	40,000
Proceeds from IPO	185,500	-
Payment of IPO costs	(15,099)	-
Net cash provided by (used in) financing activities	<u>3,376</u>	<u>(1,140)</u>
<b>NET DECREASE IN CASH AND CASH EQUIVALENTS</b>	<b>(108,488)</b>	<b>(14,128)</b>
<b>CASH AND CASH EQUIVALENTS - Beginning of period</b>	<b>133,596</b>	<b>34,310</b>
<b>CASH AND CASH EQUIVALENTS - End of period</b>	<b><u>\$ 25,108</u></b>	<b><u>\$ 20,182</u></b>

## Reportable Segment Information

(\$ in thousands)	Three Months Ended					
	June 30, 2017			March 31, 2017		
	Pressure Pumping	All Other	Total	Pressure Pumping	All Other	Total
Service revenue	\$ 203,591	\$ 9,901	\$ 213,492	\$ 163,840	\$ 8,091	\$ 171,931
Adjusted EBITDA	\$ 31,362	\$ (706)	\$ 30,656	\$ 16,919	\$ (691)	\$ 16,228
Depreciation and amortization	\$ 11,596	\$ 1,110	\$ 12,706	\$ 9,995	\$ 1,156	\$ 11,151
Capital expenditures	\$ 86,302	\$ 1,047	\$ 87,349	\$ 55,042	\$ 1,419	\$ 56,461

## Non-GAAP Financial Measures

Adjusted EBITDA is not a financial measure presented in accordance with GAAP. We believe that the presentation of this non-GAAP financial measure provides useful information to investors in assessing our financial condition and results of operations. Net income is the GAAP measure most directly comparable to Adjusted EBITDA. Non-GAAP financial measures should not be considered as alternatives to the most directly comparable GAAP financial measure. Non-GAAP financial measures have important limitations as analytical tools because they exclude some, but not all, items that affect the most directly comparable GAAP financial measures. You should not consider Adjusted EBITDA in isolation or as a substitute for an analysis of our results as reported under GAAP. Because Adjusted EBITDA may be defined differently by other companies in our industry, our definitions of this non-GAAP financial measure may not be comparable to similarly titled measures of other companies, thereby diminishing their utility.

## Reconciliation of net income (loss) to adjusted EBITDA:

(\$ in thousands)	Three Months Ended					
	June 30, 2017			March 31, 2017		
	Pressure Pumping	All Other	Total	Pressure Pumping	All Other	Total
Net Income (loss)	\$ 9,633	\$ (4,712)	\$ 4,921	\$ (7,918)	\$ (16,433)	\$ (24,351)
Depreciation and amortization	11,596	1,110	12,706	9,995	1,156	11,151
Interest expense	-	650	650	-	5,175	5,175
Income tax expense	-	108	108	-	116	116
Loss/(gain) on disposal of assets	9,681	106	9,787	10,709	(267)	10,442
Stock-based compensation	-	609	609	-	7,369	7,369
Other expense and legal settlement	-	1,199	1,199	-	(26)	(26)
Deferred IPO bonus expense	452	224	676	4,133	2,219	6,352
Adjusted EBITDA	\$ 31,362	\$ (706)	\$ 30,656	\$ 16,919	\$ (691)	\$ 16,228



# PROPETRO<sup>®</sup>

---

## 2017 Q2 Earnings Presentation

August 9, 2017

NYSE: **PUMP**

[www.propetroservices.com](http://www.propetroservices.com)

---

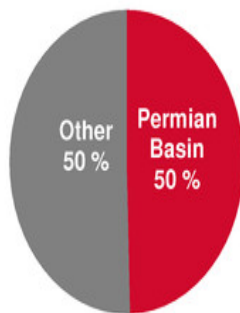
Certain information included in this presentation constitutes forward-looking statements within the meaning of the Private Securities Litigation Reform Act. These forward-looking statements are subject to numerous risks and uncertainties, many of which are difficult to predict, and generally beyond our control. Actual results may differ materially from those indicated or implied by such forward-looking statements. For information on identified risks and uncertainties that could impact our forecasts, expectations, and results of operations, please review the risk factors and other information disclosed from time to time in our filings with the Securities and Exchange Commission.

This presentation references “Adjusted EBITDA,” a non-GAAP financial measure. This non-GAAP measure is not intended to be an alternative to any measure calculated in accordance with GAAP. We believe the presentation of Adjusted EBITDA provides useful information to investors in assessing our financial condition and results of operations. Net income is the GAAP measure most directly comparable to Adjusted EBITDA. Non-GAAP financial measures have important limitations as analytical tools because they exclude some, but not all, items that affect the most directly comparable GAAP financial measures. You should not consider Adjusted EBITDA in isolation or as a substitute for an analysis of our results as reported under GAAP. Further, Adjusted EBITDA may be defined differently by other companies in our industry, and our definition of Adjusted EBITDA may not be comparable to similarly titled measures of other companies, thereby diminishing their utility. A reconciliation of non-GAAP measures to the most directly comparable measures calculated in accordance with GAAP, is set forth on page 12 hereto.

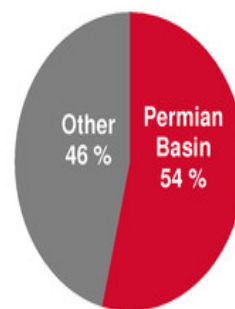
- **Permian Basin Update**
- **2017 Q2 Operational Highlights**
- **Fleet Expansion Initiative**
- **2017 Q2 Financial Review**
- **2017 Capital Spending and Related Economics**
- **Outlook**

- **Healthy Frac Demand Outpacing HHP Capacity**
  - Driven by Recent E&P Acquisitions and Attractive Economics
- **Increasing Pricing Leverage for Services**
  - Driven by Rig Activity and Short Supply of HHP Capacity
- **Mature and Evolving Infrastructure**
  - Driven by Historical Activity Levels and New Regional Sand Mines

Total U.S. Onshore  
Oil Directed Rig Count: 765\*



Total U.S. Onshore Oil Rigs Added  
Since Trough (May 2016): 449\*



\*Baker Hughes Rig Data, August 4, 2017



**■ Significant financial improvement vs Q1**

- Revenue of \$213.5 MM (24% increase)
- Net income of \$4.9 MM
- Adjusted EBITDA of \$30.7 MM (89% higher)
- Adjusted EBITDA margin grew to 14% from 9%

**■ Continued frac fleet utilization of 100%**

- Average deployed HHP = 462,033 or 10.9 Crews

**■ Fleet deployment ahead of schedule**

- Deployed two new build fleets in Q2
- Post Q2, deployed additional new build fleet

**■ Tier 2 engine commitments****■ Stainless fluid end conversion on schedule (fully converted in Q4)**



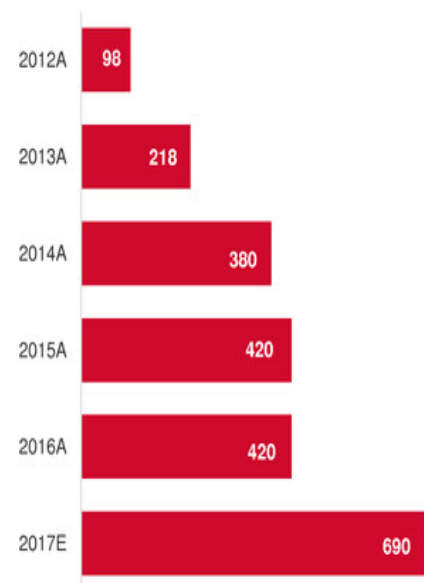
“Due to **strong Permian** demand within our **superior customer base**, we will continue to expand our operations while maintaining **industry leading performance**.”

- Dale Redman, CEO

■ Hydraulic Fracturing (~690,000 HHP by Year End)

Deployed	Fleets	HHP	Cum HHP
As of 9/1/16	1-10	420,000	420,000
5/2/16	11	45,000	465,000
6/6/17	12	45,000	510,000
7/14/17	13	45,000	555,000
End of August	14	45,000	600,000
Mid Q4	15	45,000	645,000
End of Q4	16	45,000	690,000

Frac Fleet HHP ('000s)

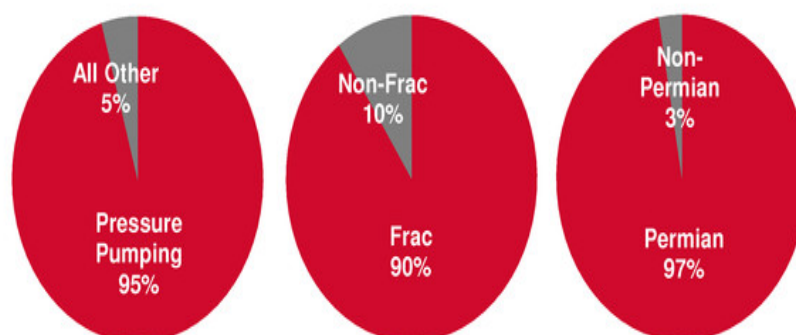


■ Cementing

- Deployed first new-build unit in June
- Second new-build unit to be deployed before Q4
- Brings total capacity to 14 units

- **Revenue:** \$213.5 MM
- **EPS:** \$0.06
- **Adjusted EBITDA:** \$30.7 MM
- **Conservative Leverage Profile<sup>(1)</sup>**
  - **Cash:** \$25.1 MM
  - **Total Debt:** \$16.5 MM
  - **Total Liquidity:** \$175.1MM <sup>(2)</sup>

2017 Q2 Revenue Mix



<sup>(1)</sup> As of June 30, 2017.

<sup>(2)</sup> Including an undrawn revolving credit facility with a borrowing capacity of \$150 MM.

# CONSOLIDATED & SEGMENT FINANCIALS

**PROPETRO HOLDING CORP. AND SUBSIDIARY**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**

(In thousands, except per share data)  
(Unaudited)

	Three Months Ended		
	June 30	March 31	June 30
	2017	2017	2016
REVENUE - Service revenue	\$ 213,492	\$ 171,931	\$ 68,165
<b>COSTS AND EXPENSES</b>			
Cost of services (exclusive of depreciation and amortization)	176,777	149,565	64,849
General and administrative (inclusive of stock-based compensation)	7,916	19,859	5,535
Depreciation and amortization	12,706	11,151	10,794
Loss on disposal of assets	9,787	10,442	2,169
Total costs and expenses	207,186	191,017	83,348
OPERATING INCOME (LOSS)	6,306	(19,086)	(15,183)
<b>OTHER INCOME (EXPENSE):</b>			
Interest expense	(650)	(5,175)	(5,977)
Gain on extinguishment of debt	-	-	6,975
Other income (expense)	(627)	26	(14)
Total other income (expense)	(1,277)	(5,149)	984
INCOME (LOSS) BEFORE INCOME TAXES	5,029	(24,235)	(14,199)
INCOME TAX (EXPENSE) BENEFIT	(108)	(116)	4,905
NET INCOME (LOSS)	\$ 4,921	\$ (24,351)	\$ (9,294)
<b>NET INCOME (LOSS) PER COMMON SHARE:</b>			
Basic	\$ 0.06	\$ (0.43)	\$ (0.24)
Diluted	\$ 0.06	\$ (0.43)	\$ (0.24)
<b>WEIGHTED AVERAGE COMMON SHARES OUTSTANDING:</b>			
Basic	83,040	55,996	39,496
Diluted	86,279	55,996	39,496

**Reportable Segment Information**

(\$ in thousands)	Three Months Ended					
	June 30, 2017			March 31, 2017		
	Pressure Pumping	All Other	Total	Pressure Pumping	All Other	Total
Service revenue	\$ 203,591	\$ 9,901	\$ 213,492	\$ 163,840	\$ 8,091	\$ 171,931
Adjusted EBITDA	\$ 31,362	\$ (706)	\$ 30,656	\$ 16,919	\$ (691)	\$ 16,228
Depreciation and amortization	\$ 11,596	\$ 1,110	\$ 12,706	\$ 9,995	\$ 1,156	\$ 11,151
Capital expenditures	\$ 86,302	\$ 1,047	\$ 87,349	\$ 55,042	\$ 1,419	\$ 56,461

(in millions)

Description	FYE '17
6 New Frac Fleets <i>(less one 2016 deposit)</i>	\$165 - \$170
Additional Tier 2 Engines	\$32 - \$37
Non-Frac Growth	\$6 - \$8
Maintenance CapEx	\$65 - \$75
<b>Total</b>	<b>\$270 - \$290</b>

- Equipment payback goals
  - 2-3 years on EBITDA basis
- Low new build costs
  - ~\$650/HHP
- Tier 2 engine commitments
  - 86 additional engines
- Single manufacturer efficiencies
  - ~85% homogeneous

- **Permian Focus**
  - Positioned in the low cost basin
- **Blue Chip Customers**
  - Large drilling inventories and sizeable rig programs
- **Superior Performance**
  - Consistently outperforming the competition on location
- **Full Calendar**
  - Fully booked calendar well into 2018
- **Strong Balance Sheet**
  - Minimal debt with disciplined capital allocation
- **No Speculative New Builds**
  - Strong customer commitments
- **High Utilization Through Cycles**
  - Great history of battling cyclicality
- **Delaware Upside**
  - Untapped opportunities with current customers and beyond



**PROPETRO®**

**Reconciliation of Net Income (Loss) to EBITDA**

(\$ in thousands)	Three Months Ended					
	June 30, 2017			March 31, 2017		
	Pressure Pumping	All Other	Total	Pressure Pumping	All Other	Total
Net Income (loss)	\$ 9,633	\$ (4,712)	\$ 4,921	\$ (7,918)	\$ (16,433)	\$ (24,351)
Depreciation and amortization	11,596	1,110	12,706	9,995	1,156	11,151
Interest expense	-	650	650	-	5,175	5,175
Income tax expense	-	108	108	-	116	116
Loss/(gain) on disposal of assets	9,681	106	9,787	10,709	(267)	10,442
Stock-based compensation	-	609	609	-	7,369	7,369
Other expense and legal settlement	-	1,199	1,199	-	(26)	(26)
Deferred IPO bonus expense	452	224	676	4,133	2,219	6,352
Adjusted EBITDA	\$ 31,362	\$ (706)	\$ 30,656	\$ 16,919	\$ (691)	\$ 16,228

**Corporate Headquarters:**

1706 S. Midkiff, Bldg. B  
Midland, TX 79701  
432.688.0012

**[www.propetroservices.com](http://www.propetroservices.com)**

**Investor Relations:**

Sam Sledge  
[sam.sledge@propetroservices.com](mailto:sam.sledge@propetroservices.com)  
Office Direct 432.253.5111



