# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

# FORM 8-K

# **CURRENT REPORT**

PURSUANT TO SECTION 13 OR 15(d) OF THE

**SECURITIES EXCHANGE ACT OF 1934** 

Date of report (Date of earliest event reported): May 7, 2019

# ProPetro Holding Corp.

(Exact name of registrant as specified in its charter)

Delaware001-3803526-3685382(State or Other Jurisdiction<br/>of Incorporation)(Commission<br/>File Number)(IRS Employer<br/>Identification No.)

1706 S. Midkiff, Bldg. B Midland, TX (Address of principal executive offices)

79701 (Zip Code)

(432) 688-0012
(Registrant's telephone number, including area code)
(Not applicable)
(Former name or former address if changed since last report)

	(Form	er name or former address, if changed sin	ce last report)	
	appropriate box below if the Form 8-K filing is intended to s a $\rm A.2$ below):	imultaneously satisfy the filing obligation	n of the registrant under any of the following provisions (see C	General
<b>-</b>	Written communications pursuant to Rule 425 under the Securities	es Act (17 CFR 230.425)		
<b>-</b>	Soliciting material pursuant to Rule 14a-12 under the Exchange	Act (17 CFR 240.14a-12)		
<b>-</b>	Pre-commencement communications pursuant to Rule 14d-2(b) to	under the Exchange Act (17 CFR 240.14d-20	b))	
<b>-</b>	Pre-commencement communications pursuant to Rule 13e-4(c) u	under the Exchange Act (17 CFR 240.13e-4(c	::))	
	icate by check mark whether the registrant is an emerging growth c FR 240.12b-2).	ompany as defined in Rule 405 of the Securi	ties Act of 1933 (17 CFR230.405) of Rule 12b-2 of the Securities E	Exchange Act of
	n emerging growth company, indicate by check mark if the registrar ursuant to Section 13(a) of the Exchange Act. □	nt has elected not to use the extended transition	Emerging growth company on period for complying with any new or revised financial accounti	ng standards
	Title of each class	Trading Symbol(s)	Name of each exchange on which registered	
	Common Stock, par value \$0.001 per share	PUMP	New York Stock Exchange	

#### Item 2.02 Results of Operations and Financial Condition.

On May 7, 2019, ProPetro Holding Corp. issued a press release announcing operating results and developments for the quarter ended March 31, 2019. A copy of the press release is furnished as Exhibit 99.1 hereto.

#### Item 7.01 Regulation FD Disclosure.

On May 8, 2019, the Company posted an investor presentation to its website at ir.propetroservices.com/presentations. The presentation is furnished as Exhibit 99.2 hereto. The information furnished with this report, including Exhibit 99.1 and Exhibit 99.2, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference into any other filing under the Securities Act of 1933, as amended, or the Exchange Act, except as expressly set forth by specific reference in such a filing.

#### Item 9.01 Financial Statements and Exhibits.

#### (d) Exhibits.

		Description of Exhibit								
elease dated May 7, 2019.										
Presentation.										
	elease dated May 7, 2019.  Presentation.	 <del></del>	<del></del>							

# SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.
Date: May 8, 2019
PROPETRO HOLDING CORP.
/s/ Mark Howell
Mark Howell
General Counsel

# **ProPetro Reports Results for the First Quarter 2019**

MIDLAND, TX, May 7, 2019 (Businesswire) - ProPetro Holding Corp. ("ProPetro" or "the Company") (NYSE: PUMP) today announced financial and operational results for the first quarter of 2019.

#### First Quarter 2019 Highlights

- Total revenue for the quarter was \$546.2 million, as compared to \$425.4 million for the fourth quarter of 2018.
- Net income was \$69.8 million, or \$0.67 per diluted share, an increase of 35% from \$51.8 million, or \$0.59 per diluted share, for the fourth quarter of 2018.
- Adjusted EBITDA<sup>(1)</sup> for the quarter was \$150.3 million, an increase of 34% from \$112.4 million for the fourth quarter of 2018.
- Effective utilization for the first quarter was 27.0 fleets.
- Plans to deploy two new-build electrically powered DuraStim® fleets<sup>(2)</sup> in late 2019.
- (1) Adjusted EBITDA is a Non-GAAP financial measure and is described and reconciled to net income (loss) in the table under "Non-GAAP Financial Measures."
- (2) DuraStim® is a registered trademark of AFGlobal Corporation ("AFGlobal")

Dale Redman, Chief Executive Officer, commented, "ProPetro's success in the first quarter is yet another example of our differentiated, customer-centric and performance driven business model. We remain extremely proud of our best in class team and the consistent results they produce. I'm also proud to report that we've integrated approximately 500 employees from our Pioneer transaction and that they are already adding significant value as members of the ProPetro team. Our team continues to support some of the most effective and efficient operators in the upstream space, and we will remain closely focused on their needs as we execute plans for an exciting 2019."

# First Quarter 2019 Financial Summary

Revenue for the first quarter of 2019 was \$546.2 million, an increase of 28% as compared to revenue of \$425.4 million for the fourth quarter of 2018. The increase was primarily attributable to the acquisition of 510,000 Hydraulic Horsepower ("HHP") on December 31, 2018. During the first quarter of 2019, 97.4% of total revenue was associated with pressure pumping services, compared to 97.8% in the fourth quarter.

Costs of services excluding depreciation and amortization for the first quarter of 2019 increased to \$381.5 million from \$300.4 million during the fourth quarter of 2018 primarily due to increased active fleet size and activity levels. As a percentage of pressure pumping segment revenues, pressure pumping costs of services decreased to 69.7% from 70.3% in the fourth quarter of 2018.

General and administrative expense was \$18.5 million as compared to \$15.0 million in the fourth quarter of 2018. The increase was primarily attributable to overhead in connection with the added capacity from our transaction with Pioneer Natural Resources ("Pioneer"). General and administrative expense, exclusive of stock-based compensation, deferred IPO bonus and retention expense, was \$14.4 million, or 2.6% of revenue, for the first quarter of 2019.

Net income for the first quarter of 2019 totaled \$69.8 million, or \$0.67 per diluted share, versus \$51.8 million, or \$0.59 per diluted share, for the fourth quarter of 2018.

Adjusted EBITDA increased approximately 34% to \$150.3 million for the first quarter of 2019 from \$112.4 million in the previous quarter. Adjusted EBITDA margin for the first quarter of 2019 was 27.5%, as compared to 26.4% for the fourth quarter of 2018.

### **Operational Highlights and Fleet Expansion**

As previously announced, ProPetro expanded its fracturing capacity by 510,000 HHP, representing 8 fleets and related pump down equipment, through its transaction with Pioneer. This transaction increased the Company's total capacity to 1,415,000 HHP. Effective utilization of the Company's fracturing assets during the first quarter of 2019 was 27.0 fleets. ProPetro expects effective utilization in the second quarter of 2019 to be approximately 26.0 fleets.

The Company also plans to build and deploy two electrically powered *DuraStim* (for further information, see "The *DuraStim* Difference" section later in this release) fleets by the end of 2019. Each of these fleets consists of 36,000 HHP and related power equipment. Both of these fleets will be deployed to existing customers under dedicated agreements.

During the quarter the Company also expanded its cementing operation by deploying one additional unit, bringing total current cementing capacity to 21 units. Also, as previously announced, ProPetro plans to organically expand its cementing operation by 3 additional units this year as well as organically expand its coil tubing capacity by 1 additional unit.

### Liquidity and Capital Spending

As of March 31, 2019, total cash was \$79.5 million and total debt was \$160.0 million. Total liquidity at the end of the first quarter of 2019 was \$156.1 million, including cash and \$76.6 million of available capacity under the Company's \$300 million revolving credit facility.

Capital expenditures incurred during the first quarter of 2019 were \$86.1 million. This reflects spending on ProPetro's growth initiatives as well as maintenance capital.

#### **Outlook**

Mr. Redman concluded, "We remain confident in our ability to produce consistent results driven by our high performing workforce and close partnerships with a blue-chip customer base. The Permian Basin is the premier resource play in North America, and we expect it will remain so for decades to come. We believe we are uniquely positioned for outperformance through 2019 and beyond."

## The DuraStim Difference

Designed by AFGlobal Corporation's ("AFGlobal") Pressure Pumping Technologies group, the *DuraStim* frac pump, at 6,000 HHP, offers the equivalent of three times the effective horsepower of a conventional frac unit, while operating at approximately 10% of the cyclic rate. Upon deployment, we expect the *DuraStim* pump will offer many advantages, including a substantial reduction in fleet footprint and manpower, while dramatically extending equipment life and reducing maintenance costs. This novel system, when coupled with an electric drive, is also expected to deliver a significant reduction in fuel consumption and emissions.

Curtis Samford, AFGlobal CEO, commented, "The AFGlobal team is excited to take the next step in the commercialization of our *DuraStim* pump with ProPetro. ProPetro and AFGlobal have a long history of collaboration that will prove to be very helpful as we deploy the first full *DuraStim* fleets."

Dale Redman commented, "Due to the success of *DuraStim's* initial field trial alongside one of our conventional fleets in late 2018, we are proud to continue our strong relationship with AFGlobal by assisting them in the commercialization of the first 2 full fleets of *DuraStim* pumps."

# **Conference Call Information**

The Company will host a conference call at 8:00 AM Central Time on Wednesday, May 8, 2019 to discuss financial and operating results for the first quarter of 2019 and recent developments. This call will also be webcast, along with a presentation slide deck on ProPetro's website at <a href="https://www.propetroservices.com">www.propetroservices.com</a>. The slide deck will be published on the website the morning of the call. To access the conference call, U.S. callers may dial toll free 1-844-340-9046 and international callers may dial 1-412-858-5205. Please call ten minutes ahead of the scheduled start time to ensure a proper connection. A replay of the conference call will be available for one week

following the call and can be accessed toll free by dialing 1-877-344-7529 for U.S. callers, 1-855-669-9658 for Canadian callers, as well as 1-412-317-0088 for international callers. The access code for the replay is 1012994.

## **About ProPetro**

ProPetro Holding Corp. is a Midland, Texas-based oilfield services company providing pressure pumping and other complementary services to leading upstream oil and gas companies engaged in the exploration and production of North American unconventional oil and natural gas resources. For more information visit <a href="https://www.propetroservices.com">www.propetroservices.com</a>.

#### **About AFGlobal**

AFGlobal is an oil and gas OEM specializing in technology, products, and services. Our fully-integrated manufacturing capabilities serve clients around the world. We align well-established precision engineering with industry-leading innovation. AFGlobal provides strategic technologies to the upstream market for onshore, offshore and connectors and precision manufacturing requirements. For more information visit www.afglobalcorp.com.

# Forward-Looking Statements

The information above includes forward-looking statements within the meaning of the Securities Act of 1933 and the Securities Exchange Act of 1934. These forward-looking statements are subject to certain risks, uncertainties and assumptions identified above or as disclosed from time to time in the Company's filings with the Securities and Exchange Commission. As a result of these factors, actual results may differ materially from those indicated or implied by such forward-looking statements.

**Contact: ProPetro Holding Corp** 

Sam Sledge, 432-688-0012 Director of Investor Relations sam.sledge@propetroservices.com

# PROPETRO HOLDING CORP. AND SUBSIDIARY CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(In thousands, except per share data) (Unaudited)

(onaddited)	Three Months Ended									
	N	larch 31	Dec	cember 31	IV	larch 31				
	100	2019	W 11111	2018	(d)	2018				
REVENUE - Service revenue	\$	546,179	\$	425,414	\$	385,219				
COSTS AND EXPENSES										
Cost of services (exclusive of depreciation and										
amortization)		381,523		300,421		298,122				
General and administrative (inclusive of stock-										
based compensation)		18,524		15,015		11,944				
Depreciation and amortization		33,117		24,710		18,936				
Loss on disposal of assets		19,228		16,159		7,665				
Total costs and expenses		452,392		356,305		336,667				
OPERATING INCOME		93,787		69,109		48,552				
OTHER EXPENSE:										
Interest expense		(1,903)		(1,916)		(1,261)				
Other expense		(187)		(158)		(230)				
Total other income (expense)		(2,090)		(2,074)		(1,491)				
INCOME BEFORE INCOME TAXES		91,697		67,035		47,061				
INCOME TAX EXPENSE		(21,892)		(15,257)		(10,353)				
NET INCOME	\$	69,805	\$	51,778	\$	36,708				
NET INCOME PER COMMON SHARE:				11.		- 4.5				
Basic	\$	0.70	\$	0.62	\$	0.44				
Diluted	\$	0.67	\$	0.59	\$	0.42				
WEIGHTED AVERAGE COMMON SHARES			· ·	- G	8-					
OUTSTANDING:										
Basic		100,232		83,758		83,081				
Diluted	33 33	104,123	82	87,218	199	86,848				

# PROPETRO HOLDING CORP. AND SUBSIDIARY CONDENSED CONSOLIDATED BALANCE SHEETS (In thousands, except share data) (Unaudited)

	Mar	ch 31, 2019	Decer	nber 31, 2018
ASSETS				
CURRENT ASSETS:				
Cash and cash equivalents	\$	79,518	\$	132,700
Accounts receivable - net of allowance for doubtful				
accounts of \$199 and \$100, respectively		357,472		202,956
Inventories		5,870		6,353
Prepaid expenses		5,597		6,610
Other current assets	200	1,198	98	638
Total current assets	90	449,655		349,257
PROPERTY AND EQUIPMENT - Net of accumulated depreciation		945,089		912,846
OPERATING LEASE RIGHT-OF-USE ASSETS		1,734		-
OTHER NONCURRENT ASSETS:				
Goodwill		9,425		9,425
Intangible assets – net of amortization				13
Other noncurrent assets	-	3,102		2,981
Total other noncurrent assets		12,527		12,419
TOTAL ASSETS	\$	1,409,005	\$	1,274,522
LIABILITIES AND SHAREHOLDERS' EQUITY	9G	70		
CURRENT LIABILITIES:				
Accounts payable	\$	274,016	\$	214,460
Operating lease liabilities		416		9.73
Finance lease liabilities		3,042		<del>-</del>
Accrued and other current liabilities		24,492		138,089
Accrued interest payable		691		211
Total current liabilities		302,657		352,760
DEFERRED INCOME TAXES		75,366		54,283
LONG-TERM DEBT		160,000		70,000
NONCURRENT OPERATING LEASE LIABILITIES		1,441		-
OTHER LONG-TERM LIABILITIES	86	<u>-</u> , , , , ,	38	124
Total liabilities	394	539,464	24	477,167
COMMITMENTS AND CONTINGENCIES				
SHAREHOLDERS' EQUITY:				
Common stock, \$0.001 par value, 200,000,000 shares				
authorized, 100,294,098 and 100,190,126 shares				
issued, respectively		100		100
Additional paid-in capital		820,071		817,690
Accumulated surplus (deficit)		49,370		(20,435)
Total shareholders' equity		869,541		797,355
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$	1,409,005	\$	1,274,522
		1,100,000	- Total	1/21-1/022

# PROPETRO HOLDING CORP. AND SUBSIDIARY CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands) (Unaudited)

	TI	hree Months E	nded N	March 31,	
		2019	2018		
CASH FLOWS FROM OPERATING ACTIVITIES:	100		V		
Net income	\$	69,805	\$	36,708	
Adjustments to reconcile net income to net cash provided by					
operating activities:					
Depreciation and amortization		33,117		18,936	
Deferred income tax expense		21,083		10,054	
Amortization of deferred revenue rebate		-		462	
Amortization of deferred debt issuance costs		134		89	
Stock-based compensation		1,829		758	
Loss on disposal of assets		19,228		7,529	
Changes in operating assets and liabilities:					
Accounts receivable		(154,516)		(53,461)	
Other current assets		(274)		(338)	
Inventories		482		(1,327)	
Prepaid expenses		759		(742)	
Accounts payable		45,324		38,750	
Accrued liabilities and other current liabilities		(1,366)		(3,252)	
Accrued interest		480		468	
Net cash provided by operating activities	88	36,085		54,634	
CASH FLOWS FROM INVESTING ACTIVITIES:					
Capital expenditures		(178,912)		(75,148)	
Proceeds from sale of assets		1,027		317	
Net cash used in investing activities	177	(177,885)	30.3 0.7	(74,831)	
CASH FLOWS FROM FINANCING ACTIVITIES:	12-				
Proceeds from borrowings		90,000		46,735	
Repayments of borrowings		_		(2,343)	
Repayments of insurance financing		(1,934)		(1,371)	
Payment of debt issuance costs		_		(360)	
Proceeds from exercise of equity awards		552		-	
Net cash provided by financing activities	74 <u>-</u>	88,618		42,661	
NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS		(53,182)		22,464	
CASH AND CASH EQUIVALENTS — Beginning of period	<u> </u>	132,700	: <u></u>	23,949	
CASH AND CASH EQUIVALENTS — End of period	\$	79,518	\$	46,413	
	5-2		100		

## Non-GAAP Financial Measures

#### Reportable Segment Information

	Three Months Ended													
		March 31, 2019							December 31, 2018					
	P	ressure					P	ressure		18 M (A) (A) (A) (A)				
(\$ in thousands)	P	umping	Al	Other		Total	F	umping	Al	Other		Total		
Service revenue	\$	532,064	\$	14,115	\$	546,179	\$	416,117	\$	9,297	\$	425,414		
Adjusted EBITDA	\$	151,040	\$	(765)	\$	150,275	\$	116,446	\$	(4,003)	\$	112,443		
Depreciation and amortization	\$	31,783	\$	1,334	\$	33,117	\$	23,573	\$	1,136	\$	24,709		
Capital expenditures	\$	82,035	\$	4,112	\$	86,147	\$	359,059	\$	8,845	\$	367,904		

Adjusted EBITDA is not a financial measure presented in accordance with GAAP. We believe that the presentation of this non-GAAP financial measure provides useful information to investors in assessing our financial condition and results of operations. Net income is the GAAP measure most directly comparable to Adjusted EBITDA. Non-GAAP financial measures should not be considered as alternatives to the most directly comparable GAAP financial measures have important limitations as analytical tools because they exclude some, but not all, items that affect the most directly comparable GAAP financial measures. You should not consider Adjusted EBITDA in isolation or as a substitute for an analysis of our results as reported under GAAP. Because Adjusted EBITDA may be defined differently by other companies in our industry, our definitions of this non-GAAP financial measure may not be comparable to similarly titled measures of other companies, thereby diminishing their utility.

## Reconciliation of Net Income (loss) to Adjusted EBITDA

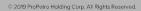
	Three Months Ended											
			Mar	ch 31, 2019					Decen	nber 31, 201	8	
	Pi	ressure					P	ressure				
(\$ in thousands)	Pumping		All Other		Total		Pumping		All Other		_	Total
Net income (loss)	\$	98,094	\$	(28,289)	\$	69,805	\$	76,244	\$	(24,466)	\$	51,778
Depreciation and amortization		31,783		1,334		33,117		23,574		1,136		24,710
Interest expense		-		1,903		1,903		17		1,916		1,916
Income tax expense		-		21,892		21,892		(-)		15,257		15,257
Loss on disposal of assets		19,006		222		19,228		16,194		(35)		16,159
Stock-based compensation		-		1,829		1,829		-		1,650		1,650
Other expense and legal settlement				187		187		-		343		343
Deferred IPO bonus and retention expense	100	2,157		157	185	2,314		434	0.0.	196	200	630
Adjusted EBITDA	\$	151,040	\$	(765)	\$	150,275	\$	116,446	\$	(4,003)	\$	112,443



# FORWARD-LOOKING STATEMENTS

Certain information included in this presentation constitutes forward-looking statements within the meaning of the Private Securities Litigation Reform Act. These forward-looking statements are subject to numerous risks and uncertainties, many of which are difficult to predict, and generally beyond our control. Actual results may differ materially from those indicated or implied by such forward-looking statements. For information on identified risks and uncertainties that could impact our forecasts, expectations, and results of operations, please review the risk factors and other information disclosed from time to time in our filings with the Securities and Exchange Commission.

This presentation references "Adjusted EBITDA," a non-GAAP financial measure. This non-GAAP measure is not intended to be an alternative to any measure calculated in accordance with GAAP. We believe the presentation of Adjusted EBITDA provides useful information to investors in assessing our financial condition and results of operations. Net income is the GAAP measure most directly comparable to Adjusted EBITDA. Non-GAAP financial measures have important limitations as analytical tools because they exclude some, but not all, items that affect the most directly comparable GAAP financial measures. You should not consider Adjusted EBITDA in isolation or as a substitute for an analysis of our results as reported under GAAP. Further, Adjusted EBITDA may be defined differently by other companies in our industry, and our definition of Adjusted EBITDA may not be comparable to similarly titled measures of other companies, thereby diminishing their utility. A reconciliation of non-GAAP measures to the most directly comparable measures calculated in accordance with GAAP, is set forth in the Appendix hereto.





# **DISCUSSION TOPICS**



(1) DuraStim\* is a registered trademark of AF Global Corporation ("AFGlobal")

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# PROPETRO AT A GLANCE





### 100% Frac Operations **Permian Concentrated**

1,415,000 HHP Spread over 27 Crews



**Customer and Employee Focused Business Model** 



# **Highly Utilized Fleet**

• Including a 10 year strategic, long-term service agreement for ~30% of the fleet

## **Permian Focused Customers**



















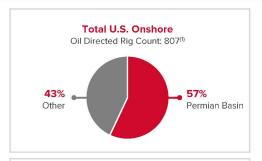


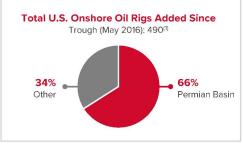


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# **PERMIAN MACRO**





(1) Baker Hughes Rig Data, May 3, 2019

# Healthy demand for efficient services

• Driven by E&P acquisitions, attractive economics, and completion intensity

# Permian shift to manufacturing mode

- Driven by customer shift to multi-well pad development
- Short supply of HHP capable of intensifying workload

# Mature and evolving infrastructure

Driven by historic activity levels and new regional sand mines

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# **2019 Q1 HIGHLIGHTS**

## **Consistent Financial Improvement**





(1) For a reconciliation to net income (loss), please see Appendix (2) DuraStim³ is a registered trademark of AF Global Corporation ("AFGlobal") (3) Pioneer Transaction closed effective 12/31/2018

# Industry leading growth and utilization

- Effective utilization of 27 fleets in Q1
- Plans to deploy two electrically powered newbuild DuraStim® fleets in late 2019 (2)

# Expanded cementing and coiled tubing operations

- Exited Q1 with 21 deployed cementing units, and 4 coiled tubing units
- Plans to build 3 additional cementing units and 1 additional coiled tubing unit in 2019

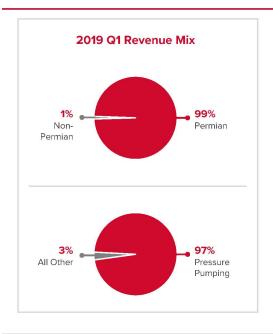
# Integrated 510,000 HHP Acquired from Pioneer Natural Resources<sup>(3)</sup>

- Acquired 510,000 HHP, or 8 frac crews, as well as 4 coiled tubing units
- Entered into 10-year service agreement with Pioneer

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# **2019 Q1 FINANCIAL HIGHLIGHTS**



**Revenue:** \$546.2 MM

Adjusted EBITDA: \$150.3

**Diluted Earnings Per Share (EPS): \$0.67** 

# **Conservative Leverage Profile:**

- Cash: \$79.5 MM
- Total Debt: \$160.0 MM
- Total Liquidity: \$156.1 MM (1)

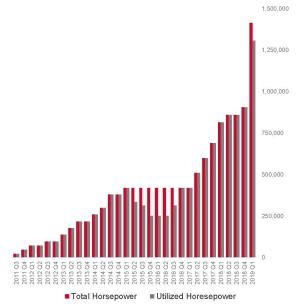
(1) Inclusive of cash and available capacity under \$300m revolving credit facility

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# HORSEPOWER GROWTH AND UTILIZATION





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# **UNIQUE TECHNOLOGY OPPORTUNITIES**

# created by reliable wellsite performance that earns customer trust



#### 1. Proven Wellsite Execution

Consistently earning customer trust

# 2. Opportunity to Pull Through Differentiating Technologies

Trust of customers allows for unique opportunities

#### 3. Constant Need to **Drive Down Well Costs**

Desire to improve project economics up and down the value chain leading to demand for new technologies

#### 4. Reducing **Environmental Impact**

Pushing to be better stewards of our environment and community



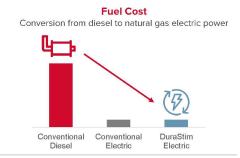
# Capitalizing on unique market position:

"We have confidently chosen to continue our relationship with AFGlobal to get the game changing *DuraStim* technology to market to help lead our industry in deploying technology and equipment that is more purpose fit for the high intensity pad development that we are currently operating in. We are also excited about the opportunity to strengthen our earning power over time while at the same time driving down well costs for our customers." - *Dale Redman, CEO* 

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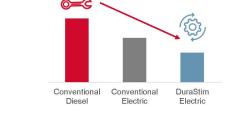


# **DURASTIM PROVIDES POTENTIAL BENEFITS UP AND DOWN THE VALUE CHAIN**



#### **General Supplies / Maintenance Capex**

Fewer moving parts = fewer expendables = longer asset life



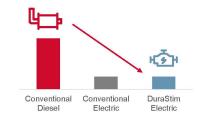
# Footprint / Labor / Safety Fewer units per location = fewer people = safer operations 18 Units 18 Units per Fleet 6 Units **4**□ 4□ 4□ 4₫ Conventional Conventional

# Electric Sound and Air Pollution

Diesel

Cleaner and quieter power source

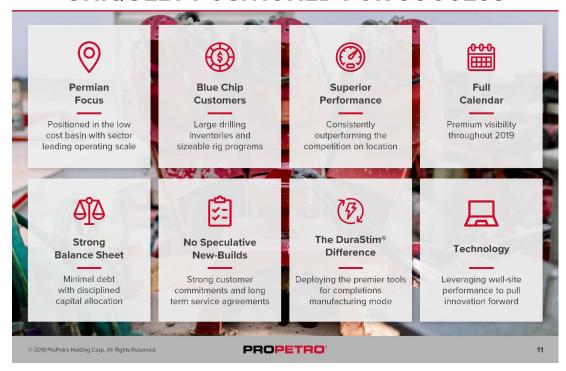
Electric



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# **UNIQUELY POSITIONED FOR SUCCESS**

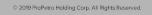




# **ADJUSTED EBITDA RECONCILIATION**

# Reconciliation of Net Income (Loss) to Adjusted EBITDA

	Three Months Ended										
(\$ in Thousands)		March 31, 2019		December 31, 2018							
	Pressure Pumping	All Other	Total	Pressure Pumping	All Other	Total					
Net income (loss)	\$98,094	(\$28,289)	\$69,805	\$76,244	(\$24,466)	\$51,778					
Depreciation and amortization	\$31,783	\$1,334	\$33,117	\$23,574	\$1,136	\$24,710					
Interest expense	£	\$1,903	\$1,903	ē	\$1,916	\$1,916					
Income tax expense	4	\$21,892	\$21,892	¥	\$15,257	\$15,257					
Loss on Disposal of assets	\$19,006	\$222	\$19,228	\$16,194	(\$35)	\$16,159					
Stock-based compensation	•	\$1,829	\$1,829	٠	\$1,650	\$1,650					
Other expense and legal settlement	-	\$187	\$187	-	\$343	\$343					
Deferred IPO bonus expense	\$2,157	\$157	\$2,314	\$434	\$196	\$630					
Adjusted EBITDA	\$151,040	(\$765)	\$150,275	\$116,446	(\$4,003)	\$112,443					





# **CONTACT**



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